

Entry by Troops

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PROMOTING ENTRY BY TROOPS

A Compilation of Extracts from Letters Written by
or on Behalf of Shoghi Effendi and the Universal House of Justice
Prepared by the Research Department
October 1993

From Letters Written by or on
Behalf of Shoghi Effendi

1. And now as I look into the future, I hope to see the friends at all times, in every land, and of every shade of thought and character, voluntarily and joyously rallying round their local and in particular their national centres of activity, upholding and promoting their interests with complete unanimity and contentment, with perfect understanding, genuine enthusiasm, and sustained vigour. This indeed is the one joy and yearning of my life, for it is the fountain-head from which all future blessings will flow, the broad foundation upon which the security of the Divine Edifice must ultimately rest. May we not hope that now at last the dawn of a brighter day is breaking upon our beloved Cause?

(24 September 1924,

written by Shoghi Effendi to the Baha'is of America,

published in "Baha'i Administration: Selected Messages 1922-1932" (Wilmette: Baha'i Publishing Trust, 1974), p. 67)

2. The work that the members of your small family are doing in spreading the Cause and infusing its divine spirit among the people you meet, is a fact that no one familiar with your life can deny.... In time you will see how abundant the fruit of your services will be. It is not sufficient to number the souls that embrace the Cause to know the progress that it is making. The more important consequences of your activities are the spirit that is diffused into the life of the community, and the extent to which the teachings we proclaim become part of the consciousness and belief of the people that hear them. For it is only when the spirit has thoroughly permeated the world that the people will begin to enter the Faith in large numbers. At the beginning of spring only the few, exceptionally favoured seeds will sprout, but when the season gets in its full sway, and the atmosphere gets permeated with the warmth of true springtime, then masses of flowers will begin to appear, and a whole hillside suddenly blooms. We are still in the state when only isolated souls are awakened, but -soon we shall have the full swing of-the season and the quickening of whole groups and nations into the spiritual life breathed by Baha'u'llah.

(18 February 1932,

written on behalf of Shoghi Effendi to an individual believer)

3. ...with God's help, he trusts, you will succeed. He will surely reinforce

your efforts and assist you in the completion of that task that lies before you. God will, however, assist us if we do our share and sacrifice in the path of the progress of His Faith. We have to feel the responsibility laid upon our shoulders, arise to carry it out, and then expect divine grace to be showered upon us.

(20 December 1932,

written on behalf of Shoghi Effendi to a National Spiritual Assembly)

4. [2] Must humanity, tormented as she now is, be afflicted with still severer tribulations ere their purifying influence can prepare her to enter the heavenly Kingdom destined to be established upon earth? Must the inauguration of so vast, so unique, so illumined an era in human history be ushered in by so great a catastrophe in human affairs as to recall, nay surpass, the appalling collapse of Roman civilization in the first centuries of the Christian Era? Must a series of profound convulsions stir and rock the human race ere Baha'u'llah can be enthroned in the hearts and consciences of the masses, ere His undisputed ascendancy is universally recognized, and the noble edifice of His World Order is reared and established?

(11 March 1936,

written by Shoghi Effendi, published in

"The World Order of Baha'u'llah: Selected Letters"

(Wilmette: Baha'i Publishing Trust, 1991 pp. 201-2)

5. Action inspired by confidence in the ultimate triumph of the Faith is, indeed, essential to the gradual and complete materialization of your hopes for the extension and consolidation of the Movement in your country. May the Almighty inspire each and every one of you with the zeal, determination, and faith to carry out His Will, and to proclaim His Message to those living in your land and beyond its confines.

(11 May 1934,

written on behalf of Shoghi Effendi to an individual believer)

6. From the record of its tumultuous history, almost every page of which portrays a fresh crisis, is laden with the description of a new calamity, recounts the tale of a base betrayal, and is stained with the account of unspeakable atrocities, there emerges, clear and incontrovertible, the supreme truth that with every fresh outbreak of hostility to the Faith, whether from within or from without, a corresponding measure of outpouring grace, sustaining its defenders and confounding its adversaries, has been providentially released, communicating a fresh impulse to the onward march of the Faith, while this impetus, in its turn, would, through its manifestations, provoke fresh hostility in quarters heretofore unaware of its challenging implications—this increased hostility being accompanied by a still more arresting revelation of Divine Power and a more abundant effusion of celestial grace, which, by enabling the upholders of that Faith to register still more brilliant victories, would thereby generate issues of still more vital import and raise up still more formidable enemies against a Cause that cannot but in the end resolve those issues and crush the resistance of those enemies, through a still

more glorious unfoldment of its inherent power.

The resistless march of the Faith of Baha'u'llah, viewed in this light, and propelled by the stimulating influences which the unwisdom of its enemies and the force latent within itself both engender, resolves itself into a series of rhythmic pulsations, precipitated, on the one hand, through the explosive outbursts of its foes, and the vibrations of Divine Power, on the other, which speed it, with ever-increasing momentum, along that predestined course traced for it by the Hand of the Almighty.

(12 August 1941,

postscript in the handwriting of Shoghi Effendi

appended to a letter written on his behalf,

cf. "Messages to America: Selected Letters and Cablegrams

Addressed to the Baha'is of North America, 1932-1946"

(Wilmette: Baha'i Publishing Committee, 1947, p. 51)

7. [3] If the friends always waited until they were fully qualified to do any particular task, the work of the Cause would be almost at a standstill! But the very act of striving to serve, however unworthy one may feel, attracts the blessings of God and enables one to become more fitted for the task.

(4 May 1942,

written on behalf of Shoghi Effendi to an individual believer)

8. Too great emphasis cannot be laid on the importance of the unity of the friends, for only by manifesting the greatness of their love for and patience with each other can they hope to attract large numbers to their ranks.

(2 August 1942,

written on behalf of Shoghi Effendi to an individual believer)

9. He longs to see a greater degree of unity and love among the believers, for these are the spirit which must animate their Community life. Until the people of the world see a shining example set by us they will not embrace the Cause in masses, because they require to see the teachings demonstrated in a pattern of action.

(13 March 1944,

written on behalf of Shoghi Effendi to a Baha'i winter school session)

10. Until the public sees in the Baha'i Community a true pattern, in action, of something better than it already has, it will not respond to the Faith in large numbers.

(13 March 1944,

written on behalf of Shoghi Effendi to an individual believer)

11. Dear Mr. and Mrs. ... have a great ability for kindling in the hearts the love of God. It is for this wholesome, warming, spiritualizing love that the world is thirsting today. The Baha'is will never succeed in attracting large numbers to the Faith until they see in our individual and community life acts, and the atmosphere, that bespeak the love of God.

(17 February 1945,

written on behalf of Shoghi Effendi to an individual believer)

12. Above all, the healing Message of Baha'u'llah must, during the opening years of the second Baha'i century, and through the instrumentality of an already properly functioning Administrative Order, whose ramifications have been extended to the four corners of the Western Hemisphere, be vividly, systematically brought to the attention of the masses, in their hour of grief, misery and confusion. A more audacious assertion of the challenging verities of the Faith; a more convincing presentation of its distinguishing truths; a fuller exposition of the character, the aims, and the achievements of its rising Administrative system, as the nucleus and pattern of its future world embracing order; a more direct and intimate contact and association with the leaders of public thought whose activities and aims are akin to the teachings of Baha'u'llah, for the purpose of demonstrating the universality, the [4] comprehensiveness, the liberality and the dynamic power of His Divine Message; a closer scrutiny of the ways and means whereby its claims can be vindicated, its defamers and detractors silenced, and its institutions safeguarded; a more determined effort to exploit, to the fullest extent possible, the talents and abilities of the rank and file of the believers for the purpose of achieving these ends—these stand out as the paramount tasks summoning to a challenge, during these years of transition and turmoil, the entire body of the American believers. The facilities which the Radio and Press furnish must be utilized to a degree unprecedented in American Baha'i history. The combined resources of the much-envied, exemplary American Baha'i community must be harnessed for the effectual promotion of these meritorious purposes. Blessings, undreamt of in their scope and plenteousness, are bound to be vouchsafed to those who will, in these dark yet pregnant times, arise, to further these noble ends, and to hasten through their acts the hour at which a still more momentous stage in the evolution of a Divine and world-wide Plan can be launched.

(29 March 1945,

postscript in the handwriting of Shoghi Effendi appended to a letter written on his behalf to a National Spiritual Assembly)

13. There are two things which will contribute greatly to bringing more people into the Cause more swiftly: one is the maturity of the Baha'is within their Communities, functioning according to Baha'i laws and in the proper spirit of unity, and the other is the disintegration of society and the suffering it will bring in its wake. When the old forms are seen to be hopelessly useless, the people will stir from their materialism and spiritual lethargy, and embrace the Faith.

(3 July 1948,

written on behalf of Shoghi Effendi to an individual believer)

14. There is nothing in the passage from the Master's Tablet on page 681, Volume III of His Tablets to lead us to believe the instant the Temple is entirely completed masses of people will embrace the Cause. They will; such a time will come; we hope it may be soon, but we cannot set a date for it. And such a statement certainly does not justify the friends to rest on their oars! On the contrary, they must pave the way, particularly within their ranks, for the reception of large numbers of believers. Let them put more effort into

perfecting their purely Baha'i relationships, become more united, more spiritually educated, more skilled in fulfilling their administrative tasks, as a preparation to teaching and welcoming larger numbers of new believers.
(25 March 1949,
written on behalf of Shoghi Effendi to an individual believer)

15. Without the spirit of real love for Baha'u'llah, for His Faith and its Institutions, and the believers for each other, the Cause can never really bring in large numbers of people. For it is not preaching and rules the world wants, but love and action.
(25 October 1949,
written on behalf of Shoghi Effendi to an individual believer)

16. [5] Although tremendous progress has been made in the United States during the last quarter of a century, he feels that the believers must ever-increasingly become aware of the fact that only to the degree that they mirror forth in their joint lives the exalted standards of the Faith will they attract the masses to the Cause of God.
(15 September 1951,
written on behalf of Shoghi Effendi to a Baha'i school session)

17. The Latin American communities are still on the threshold of their international Baha'i life; he feels sure that they will rapidly grow into it. Compared with the length of time it took the North American, the British, and the French communities to grow up and spread, their growth is like lightning. As the Cause spreads all over the world its rate of acceleration increases, too, and new centres in Africa, in some mysterious way, have spiritual repercussions which aid in forming new centres everywhere.
(30 June 1952,
written on behalf of Shoghi Effendi to a National Spiritual Assembly)

18. Such a steady flow of reinforcements is absolutely vital and is of extreme urgency, for nothing short of the vitalizing influx of new blood that will reanimate the world Baha'i Community can safeguard the prizes which, at so great a sacrifice, involving the expenditure of so much time, effort and treasure, are now being won in virgin territories by Baha'u'llah's valiant Knights, whose privilege is to constitute the spearhead of the onrushing battalions which, in divers theatres and in circumstances often adverse and extremely challenging, are vying with each other for the spiritual conquest of the unsundered territories and islands on the surface of the globe.

This flow, moreover, will presage and hasten the advent of the day which, as prophesied by 'Abdu'l-Baha, will witness the entry by troops of peoples of divers nations and races into the Baha'i world—a day which, viewed in its proper perspective, will be the prelude to that long-awaited hour when a mass conversion on the part of these same nations and races, and as a direct result of a chain of events, momentous and possibly catastrophic in nature and which cannot as yet be even dimly visualized, will suddenly revolutionize the fortunes of the Faith, derange the equilibrium of the world, and reinforce a

thousandfold the numerical strength as well as the material power and the spiritual authority of the Faith of Baha'u'llah.

(25 June 1953,

written by Shoghi Effendi, published in

"Citadel of Faith: Messages to America 1947-1957"

(Wilmette: Baha'i Publishing Trust, 1980 p. 117)

19. This is the ebb of the tide. The Baha'is know that the tide will turn and come in, after mankind has suffered, with mighty waves of faith and devotion. Then people will enter the Cause of God in troops, and the whole condition will change. The Baha'is see this new condition which will take place, as one on a mountaintop sees the first glimpses of the dawn, before others are aware of it; and it is toward this that the Baha'is must work.

(5 October 1953,

written on behalf of Shoghi Effendi to an individual believer)

20. [6] When the true spirit of teaching, which calls for complete dedication, consecration to the noble mission, and living the life, is fulfilled, not only by the individuals, but by the Assemblies also, then the Faith will grow by leaps and bounds.

(19 March 1954,

written on behalf of Shoghi Effendi to a Local Spiritual Assembly)

21. The Crusade, on which the army of the Lord of Hosts has so joyously and confidently embarked, now stands at a major turning point in the history of its marvellous unfoldment. Three years of magnificent exploits, achieved for the propagation of the light of an immortal and infinitely precious Faith and for the strengthening of the fabric of its Administrative Order, now lie behind it. A spirit of abnegation and self-sacrifice, so rare that only the spirit of the Dawn-breakers of a former age can be said to have surpassed it, has consistently animated, singly as well as collectively, its participants in every clime, of all classes, of either sex, and of every age. A treasure, immense in its range, has been willingly and lovingly expended to ensure its systematic and successful prosecution. Already a few heroic souls have either quaffed the cup of martyrdom, or laid down their lives, or been subjected to divers ordeals while combatting for its Cause. Its repercussions have spread so far as to alarm a not inconsiderable element among the traditional and redoubtable adversaries of its courageous and consecrated prosecutors. Indeed as it has forged ahead, it has raised up new enemies intent on obstructing its forward march and on defeating its purpose. Premonitory signs can already be discerned in far-off regions heralding the approach of the day when troops will flock to its standard, fulfilling the predictions uttered long ago by the Supreme Captain of its forces.

(April 1956,

written by Shoghi Effendi to all National Spiritual Assemblies)

22. The steady progress achieved in recent years by both the Swiss and Italian Baha'i communities, unitedly labouring with exemplary fidelity and devotion for the propagation of the Faith of Baha'u'llah, has greatly encouraged me and

brought much happiness to my heart, and has, no doubt, heightened the admiration of their sister communities for the manner in which they are acquitting themselves of their arduous and sacred tasks....

Less substantial, however, has been the progress achieved in the all- important teaching field, and far inferior the acceleration in the vital process of individual conversion for which the entire machinery of the Administrative Order has been primarily and so laboriously erected.

(12 August 1957,

postscript in the handwriting of Shoghi Effendi appended to a letter written on his behalf to a National Spiritual Assembly)

From Letters Written by or on
Behalf of the Universal House of Justice

23. [7] When the masses of mankind are awakened and enter the Faith of God, a new process is set in motion and the growth of a new civilization begins. Witness the emergence of Christianity and of Islam. These masses are the rank and file, steeped in traditions of their own, but receptive to the new Word of God, by which, when they truly respond to it, they become so influenced as to transform those who come in contact with them.

...In countries where teaching the masses has succeeded, the Baha'is have poured out their time and effort in village areas to the same extent as they had formerly done in cities and towns. The results indicate how unwise it is to solely concentrate on one section of the population. Each National Assembly therefore should so balance its resources and harmonize its efforts that the Faith of God is taught not only to those who are readily accessible but to all sections of society, however remote they may be....

When teaching among the masses, the friends should be careful not to emphasize the charitable and humanitarian aspects of the Faith as a means to win recruits. Experience has shown that when facilities such as schools, dispensaries, hospitals, or even clothes and food are offered to the people being taught, many complications arise. The prime motive should always be the response of man to God's message, and the recognition of His Messenger....

Expansion and consolidation are twin processes that must go hand in hand. The friends must not stop expansion in the name of consolidation. Deepening the newly enrolled believers generates tremendous stimulus which results in further expansion. The enrolment of new believers, on the other hand, creates a new spirit in the community and provides additional potential man-power that will reinforce the consolidation work.

(13 July 1964,

written by the Universal house of Justice to a National Spiritual Assembly, cf. "Wellspring of Guidance: Messages 1963-1968"
(Wilmette: Baha'i Publishing Trust, 1976 pp. 31-33)

24. The second challenge facing us is to raise the intensity of teaching to a pitch never before attained, in order to realize that "vast increase" called

for in the Plan. Universal participation and constant action will win this goal. Every believer has a part to play, and is capable of playing it, for every soul meets others, and, as promised by Baha'u'llah, "Whosoever ariseth to aid Our Cause God will render him victorious...." The confusion of the world is not diminishing, rather does it increase with each passing day, and men and women are losing faith in human remedies. Realization is at last dawning that "There is no place to flee to" save God. Now is the golden opportunity; people are willing, in many places eager, to listen to the divine remedy.

(Ridvan 1965 message

written by the Universal House of Justice to the Baha'is of the world)

25. [8] It has been due to the splendid victories in large-scale conversion that the Faith of Baha'u'llah has entered a new phase in its development and establishment throughout the world. It is imperative, therefore, that the process of teaching the masses be not only maintained but accelerated. The teaching committee structure that each National Assembly may adopt to ensure best results in the extension of its teaching work is a matter left entirely to its discretion, but an efficient teaching structure there must be, so that the tasks are carried out with dispatch and in accordance with the administrative principles of our Faith. From among the believers native to each country, competent travelling teachers must be selected and teaching projects worked out....

While this vital teaching work is progressing each National Assembly must ever bear in mind that expansion and consolidation are inseparable processes that must go hand in hand.... To ensure that the spiritual life of the individual believer is continuously enriched, that local communities are becoming increasingly conscious of their collective duties, and that the institutions of an evolving administration are operating efficiently, is, therefore, as important as expanding into new fields and bringing in the multitudes under the shadow of the Cause.

(2 February 1966,

written by the Universal House of Justice to all

National Spiritual Assemblies engaged in mass teaching work)

26. The paramount goal of the teaching work at the present time is to carry the message of Baha'u'llah to every stratum of human society and every walk of life. An eager response to the teachings will often be found in the most unexpected quarters, and any such response should be quickly followed up, for success in a fertile area awakens a response in those who were at first uninterested.

The same presentation of the teachings will not appeal to everybody; the method of expression and the approach must be varied in accordance with the outlook and interests of the hearer. An approach which is designed to appeal to everybody will usually result in attracting the middle section, leaving both extremes untouched. No effort must be spared to ensure that the healing Word of God reaches the rich and the poor, the learned and the illiterate, the old and the young, the devout and the atheist, the dweller in the remote hills and

islands, the inhabitant of the teeming cities, the suburban businessman, the labourer in the slums, the nomadic tribesman, the farmer, the university student; all must be brought consciously within the teaching plans of the Baha'i Community.

Whereas plans must be carefully made, and every useful means adopted in the furtherance of this work, your Assemblies must never let such plans eclipse the shining truth expounded in the enclosed quotations: that it is the purity of heart, detachment, uprightness, devotion and love of the teacher that attracts the divine confirmations and enables him, however ignorant he be in this world's learning, to win the hearts of his fellowmen to the Cause of God.

(31 October 1967,

written by the Universal House of Justice to all National Spiritual Assemblies, cf. "Wellspring of Guidance", pp. 124-25)

27. [9] We are told by Shoghi Effendi that two great processes are at work in the world: the great Plan of God, tumultuous in its progress, working through mankind as a whole, tearing down barriers to world unity and forging humankind into a unified body in the fires of suffering and experience. This process will produce, in God's due time, the Lesser Peace, the political unification of the world. Mankind at that time can be likened to a body that is unified but without life. The second process, the task of breathing life into this unified body—of creating true unity and spirituality culminating in the Most Great Peace—is that of the Baha'is, who are labouring consciously, with detailed instructions and continuing divine guidance, to erect the fabric of the Kingdom of God on earth, into which they call their fellow-men, thus conferring upon them eternal life.

The working out of God's Major Plan proceeds mysteriously in ways directed by Him alone, but the Minor Plan that He has given us to execute, as our part in His grand design for the redemption of mankind, is clearly delineated. It is to this work that we must devote all our energies, for there is no one else to do it.

(8 December 1967,

written by the Universal House of Justice to an individual believer, cf. "Wellspring of Guidance", pp. 133-34)

28. Wherever a Baha'i community exists, whether large or small, let it be distinguished for its abiding sense of security and faith, its high standard of rectitude, its complete freedom from all forms of prejudice, the spirit of love among its members and for the closely knit fabric of its social life. The acute distinction between this and present-day society will inevitably arouse the interest of the more enlightened, and as the world's gloom deepens the light of Baha'i life will shine brighter and brighter until its brilliance must eventually attract the disillusioned masses and cause them to enter the haven of the Covenant of Baha'u'llah, Who alone can bring them peace and justice and an ordered life.

(August 1968, message

written by the Universal House of Justice to the Palermo Conference,

cf. "Messages from the Universal House of Justice, 1968-1973"
(Wilmette: Baha'i Publishing Trust, 1976 p. 12)

29. We note that the new teaching methods you have developed, in reaching the waiting masses, have substantially influenced the winning of your goals, and we urge the American Baha'is, one and all, newly enrolled and believers of long standing, to arise, put their reliance in Baha'u'llah and armed with that supreme power, continue unabated their efforts to reach the waiting souls, while simultaneously consolidating the hard-won victories. New methods inevitably bring with them criticism and challenges no matter how successful they may ultimately prove to be. The influx of so many new believers is, in itself, a call to the veteran believers to join the ranks of those in this field of service and to give wholeheartedly of their knowledge and experience. Far from standing aloof, the American believers are called upon now, as never before, to grasp this golden opportunity which has been presented to them, to consult together prayerfully and widen the scope of their endeavours.

[10] Efforts to reach the minorities should be increased and broadened to include all minority groups such as the Indians, Spanish-speaking people, Japanese and Chinese. Indeed, every stratum of American society must be reached and can be reached with the healing Message, if the believers will but arise and go forth with the spirit which is conquering the citadels of the southern states. Such a programme, coupled as it must be with continuous consolidation, can be effectively carried out by universal participation on the part of every lover of Baha'u'llah.

(14 February 1972,
written by the Universal House of Justice to the
National Spiritual Assembly of the United States,
published in "Messages from the Universal House of Justice,
1968-1973", pp. 85-86)

30. Strengthening and development of Local Spiritual Assemblies is a vital objective of the Five Year Plan. Success in this one goal will greatly enrich the quality of Baha'i life, will heighten the capacity of the Faith to deal with entry by troops which is even now taking place and, above all, will demonstrate the solidarity and ever-growing distinctiveness of the Baha'i community, thereby attracting more and more thoughtful souls to the Faith and offering a refuge to the leaderless and hapless millions of the spiritually bankrupt, moribund present order.

(Naw-Ruz 1974 message
written by the Universal House of Justice to the Baha'is of the world)

31. Teaching the Faith embraces many diverse activities, all of which are vital to success, and each of which reinforces the other....

The aim, therefore, of all Baha'i institutions and Baha'i teachers is to advance continually to new areas and strata of society, with such thoroughness that, as the spark of faith kindles the hearts of the hearers, the teaching of the believers continues until, and even after, they shoulder their

responsibilities as Baha'is and participate in both the teaching and administrative work of the Faith.

There are now many areas in the world where thousands of people have accepted the Faith so quickly that it has been beyond the capacity of the existing Baha'i communities to consolidate adequately these advances. The people in these areas must be progressively deepened in their understanding of the Faith, in accordance with well-laid plans, so that their communities may, as soon as possible, become sources of great strength to the work of the Faith and begin to manifest the pattern of Baha'i life.

(25 May 1975,
written by the Universal House of Justice
to all National Spiritual Assemblies)

32. In many lands, however, there is an eager receptivity for the teachings of the Faith. The challenge for the Baha'is is to provide these thousands of seeking souls, as swiftly as possible, with the spiritual food that they crave, to enlist them under the banner of Baha'u'llah, to nurture them in the way of life He has revealed, and to guide them to elect Local Spiritual Assemblies which, as they begin to function strongly, will unite the friends in firmly consolidated Baha'i communities and become beacons of guidance and havens of refuge to mankind...

[11] Throughout the world the Seven Year Plan must witness the attainment of the following objectives:...

The teaching work, both that organized by institutions of the Faith and that which is the fruit of individual initiative, must be actively carried forward so that there will be growing numbers of believers, leading more countries to the stage of entry by troops and ultimately to mass conversion.

This teaching work must include prompt, thorough and continuing consolidation so that all victories will be safeguarded, the number of Local Spiritual Assemblies will be increased and the foundations of the Cause reinforced.

(Naw-Ruz 1979 message
written by the Universal House of Justice to the Baha'is of the world)

33. The Faith of God does not advance at one uniform pace. Sometimes it is like the advance of the sea when the tide is rising. Meeting a sandbank the water seems to be held back, but, with a new wave, it surges forward, flooding past the barrier which checked it for a little while. If the friends will but persist in their efforts, the cumulative effect of years of work will suddenly appear.

(27 July 1980,
written by the Universal House of Justice
to a National Spiritual Assembly)

34. The ... problem occurs most frequently in countries such as those in Africa, where there is entry by troops. In such countries it is comparatively easy to bring large numbers of new believers into the Faith, and this is such a

thrilling experience that visiting teachers often tend to prefer to do this rather than help with the consolidation work.... It should be pointed out that, especially if they [the travelling teachers] are assigned to expansion work, they must remember that consolidation is an essential and inseparable element of teaching, and if they go to a remote area and enrol believers whom no one is going to be able to visit again in the near future, they may well be doing a disservice to those people and to the Faith. To give people this glorious Message and then leave them in the lurch, produces disappointment and disillusionment, so that, when it does become possible to carry out properly planned teaching in that area, the teachers may well find the people resistant to the Message. The first teacher who was careless of consolidation, instead of planting and nourishing the seeds of faith has, in fact, "inoculated" the people against the Divine Message and made subsequent teaching very much harder.

(16 April 1981,
written on behalf of the Universal House of Justice
to all Continental Pioneer Committees)

35. Consolidation is as vital a part of the teaching work as expansion. It is that aspect of teaching which assists the believers to deepen their knowledge and understanding of the Teachings, and fans the flame of their devotion to Baha'u'llah and His Cause, so that they will, of their own volition, continue the process of their spiritual development, promote the teaching work, and strengthen the functioning of their administrative institutions. Proper [12] consolidation is essential to the preservation of the spiritual health of the community, to the protection of its interests, to the upholding of its good name, and ultimately to the continuation of the work of expansion itself.

(17 April 1981,
written on behalf of the Universal House of Justice
to all National Spiritual Assemblies)

36. Who can doubt that we are now entering a period of unprecedented and unimaginable developments in the onward march of the Faith?... We know that the present victories will lead to active opposition, for which the Baha'i world community must be prepared. We know the prime needs of the Cause at the moment: a vast expansion of its numbers and financial resources; a greater consolidation of its community life and the authority of its institutions; an observable increase in those characteristics of loving unity, stability of family life, freedom from prejudice and rectitude of conduct which must distinguish the Baha'is from the spiritually lost and wayward multitudes around them. Surely the time cannot be long delayed when we must deal universally with that entry by troops foretold by the Master as a prelude to mass conversion.

(27 December 1985, message
written by the Universal House of Justice
to the Conference of the Continental Boards of Counsellors)

37. The House of Justice read with much interest the circumstances which inspired the new impetus being experienced in your teaching activities and was

happy to learn that the ... believers are themselves taking a more active part in the teaching work. This trend should by all means be encouraged by your Assembly, which should do everything in its power to ensure that increasing numbers of native believers are deepened in the verities of the Faith and encouraged to teach not only through the means recently opened to them, but through the variety of approaches which are possible in different parts of the country and among different strata of ... society. While taking the fullest advantage of a workable method in one area, the friends should be open to other methods and not blindly insist upon doing the same thing everywhere. If such flexibility is understood, your community will surely grow in numbers and strength.

(13 November 1986,

written on behalf of the Universal House of Justice
to a National Spiritual Assembly)

38. The stage is set for universal, rapid and massive growth of the Cause of God.... The all-important teaching work must be imaginatively, persistently and sacrificially continued, ensuring the enrolment of ever larger numbers who will provide the energy, the resources and spiritual force to enable the beloved Cause to worthily play its part in the redemption of mankind.

(Ridvan 1987 message

written by the Universal House of Justice to the Baha'is of the world)

39. [13] The Faith advances, not at a uniform rate of growth, but in vast surges, precipitated by the alternation of crisis and victory. In a passage written on 18 July 1953, in the early months of the Ten Year Crusade, Shoghi Effendi, referring to the vital need to ensure through the teaching work a "steady flow" of "fresh recruits to the slowly yet steadily advancing army of the Lord of Hosts", stated that this flow would "presage and hasten the advent of the day which, as prophesied by 'Abdu'l-Baha, will witness the entry by troops of peoples of divers nations and races into the Baha'i world". This day the Baha'i world has already seen in Africa, the Pacific, in Asia and in Latin America, and this process of entry by troops must, in the present plan, be augmented and spread to other countries for, as the Guardian stated in this same letter, it "will be the prelude to that long-awaited hour when a mass conversion on the part of these same nations and races, and as a direct result of a chain of events, momentous and possibly catastrophic in nature, and which cannot as yet be even dimly visualized, will suddenly revolutionize the fortunes of the Faith, derange the equilibrium of the world, and reinforce a thousandfold the numerical strength as well as the material power and the spiritual authority of the Faith of Baha'u'llah". This is the time for which we must now prepare ourselves; this is the hour whose coming it is our task to hasten.

(31 August 1987,

written by the Universal House of Justice to the Baha'is of the world)

40. A silver lining to the dark picture which has overshadowed most of this century now brightens the horizon. It is discernible in the new tendencies

impelling the social processes at work throughout the world, in the evidences of an accelerated trend towards peace. In the Faith of God, it is the growing strength of the Order of Baha'u'llah as its banner rises to more stately heights. It is a strength that attracts. The media are giving increasing attention to the Baha'i world community; authors are acknowledging its existence in a growing number of articles, books and reference works, one of the most highly respected of which recently listed the Faith as the most widely spread religion after Christianity. A remarkable display of interest in this community by governments, civil authorities, prominent personalities and humanitarian organizations is increasingly apparent. Not only are the community's laws and principles, organization and way of life being investigated, but its advice and active help are also being sought for the alleviation of social problems and the carrying out of humanitarian activities.

A thrilling consequence of these favourably conjoined developments is the emergence of a new paradigm of opportunity for further growth and consolidation of our world-wide community. New prospects for teaching the Cause at all levels of society have unfolded. These are confirmed in the early results flowing from the new teaching initiatives being fostered in a number of places as more and more national communities witness the beginnings of that entry by troops promised by the beloved Master and which Shoghi Effendi said would lead on to mass conversion. The immediate possibilities presented by this providential situation compel us to expect that an expansion of the Community of the Most Great Name, such as has not yet been experienced, is, indeed, at hand.

[14] The spark which ignited the mounting interest in the Cause of Baha'u'llah was the heroic fortitude and patience of the beloved friends in Iran, which moved the Baha'i world community to conduct a persistent, carefully orchestrated programme of appeal to the conscience of the world. This vast undertaking, involving the entire community acting unitedly through its Administrative Order, was accompanied by equally vigorous and visible activities of that community in other spheres which have been detailed separately. Nonetheless, we are impelled to mention that an important outcome of this extensive exertion is our recognition of a new stage in the external affairs of the Cause, characterized by a marked maturation of National Spiritual Assemblies in their growing relations with governmental and non-governmental organizations and with the public in general....

But the paramount purpose of all Baha'i activity is teaching. All that has been done or will be done revolves around this central activity, the "head corner-stone of the foundation itself", to which all progress in the Cause is due. The present challenge calls for teaching on a scale and of a quality, a variety, and intensity outstripping all current efforts. The time is now, lest opportunity be lost in the swiftly changing moods of a frenetic world. Let it not be imagined that expedience is the essential motive arousing this sense of urgency. There is an overarching reason: it is the pitiful plight of masses of humanity, suffering and in turmoil, hungering after righteousness, but "bereft of discernment to see God with their own eyes, or hear His Melody with their

own ears". They must be fed. Vision must be restored where hope is lost, confidence built where doubt and confusion are rife. In these and other respects, "The Promise of World Peace" is designed to open the way. Its delivery to national governmental leaders having been virtually completed, its contents must now be conveyed, by all possible means, to peoples everywhere from all walks of life. This is a necessary part of the teaching work in our time and must be pursued with unabated vigour.

Teaching is the food of the spirit; it brings life to unawakened souls and raises the new heaven and the new earth; it uplifts the banner of a unified world; it ensures the victory of the Covenant and brings those who give their lives to it the supernal happiness of attainment to the good pleasure of their Lord.

Every individual believer—man, woman, youth and child—is summoned to this field of action; for it is on the initiative, the resolute will of the individual to teach and to serve, that the success of the entire community depends. Well-grounded in the mighty Covenant of Baha'u'llah, sustained by daily prayer and reading of the Holy Word, strengthened by a continual striving to obtain a deeper understanding of the divine Teachings, illumined by a constant endeavour to relate these Teachings to current issues, nourished by observance of the laws and principles of His wondrous World Order, every individual can attain increasing measures of success in teaching. In sum, the ultimate triumph of the Cause is assured by that "one thing and only one thing" so poignantly emphasized by Shoghi Effendi, namely, "the extent to which our own inner life and private character mirror forth in their manifold aspects the splendour of those eternal principles proclaimed by Baha'u'llah".

(Ridvan 1988 message

written by the Universal House of Justice to the Baha'is of the world)

41. [15] Your concern about consolidation and "mass teaching" is noted. The concept of mass teaching may be better understood if put in the context of "teaching the masses". This implies reaching every level of society in every continent and island in the world. In developing countries large segments of the population have become Baha'is, usually among the less educated. More recently, particularly in Asia, we see that the youth in high schools and colleges have been attracted to the Faith in large numbers. This does not mean, however, that there is any particular system of teaching which individual Baha'is should pursue. Different cultures and types of people require different methods of approach. While taking the fullest advantage of a workable method in one area, the friends should be open to other methods and not blindly insist upon doing the same thing everywhere. If such flexibility is understood, the ... community will surely grow in numbers and strength.

(11 August 1988,

written on behalf of the Universal House of Justice
to an individual believer)

42. What is required is a sense of urgency in teaching and this means to ignite the spark of faith and devotion in the hearts of the people and fan it so that

those who accept the Faith become its firm and ardent supporters. Inevitably some of those who are attracted to the Message and declare their acceptance of it will later drift away from the Cause—this is in the nature of the human response to all teachings—but the effort of the Baha'is should be to teach not only as intensively as possible but also as well as possible.

(1 November 1988,

written on behalf of the Universal House of Justice
to a National Spiritual Assembly)

43. The International Teaching Centre has concluded that the Baha'i institutions in ... seem to have been placing too much reliance on large, expensive projects, involving a great deal of successful public relations and proclamation. These are, in their own way, very useful activities, but it must be realized that they cannot be expected to produce large numbers of new believers. The key to the conversion of people to the Faith is the action of the individual Baha'i conveying the spark of faith to individual seekers, answering their questions and deepening their understanding of the teachings.

(9 February 1989,

written on behalf of the Universal House of Justice
to a National Spiritual Assembly)

44. The spiritual current which exerted such galvanic effects at the International Baha'i Convention last Ridvan has swept through the entire world community, arousing its members in both the East and the West to feats of activity and achievement in teaching never before experienced in any one year. The high level of enrolments alone bears this out, as nearly half a million new believers have already been reported. The names of such far-flung places as India and Liberia, Bolivia and Bangladesh, Taiwan and Peru, the Philippines and Haiti leap to the fore as we contemplate the accumulating evidences of the entry by troops called for in our message of a year ago. These evidences are hopeful signs of the greater acceleration yet to come and in which all national communities, whatever the current status of their teaching effort, will ultimately be involved...

[16] All these requirements must and will surely be met through reconsecrated service on the part of every conscientious member of the Community of Baha, and particularly through personal commitment to the teaching work. So fundamentally important is this work to ensuring the foundation for success in all Baha'i undertakings and to furthering the process of entry by troops that we are moved to add a word of emphasis for your consideration. It is not enough to proclaim the Baha'i message, essential as that is. It is not enough to expand the rolls of Baha'i membership, vital as that is. Souls must be transformed, communities thereby consolidated, new models of life thus attained. Transformation is the essential purpose of the Cause of Baha'u'llah, but it lies in the will and effort of the individual to achieve it in obedience to the Covenant. Necessary to the progress of this life-fulfilling transformation is knowledge of the will and purpose of God through regular reading and study of the Holy Word.

Beloved Friends: The momentum generated by this past year's achievements is

reflected not only in the opportunities for marked expansion of the Cause but also in a broad range of challenges—momentous, insistent and varied -which have combined in ways that place demands beyond any previous measure upon our spiritual and material resources. We must be prepared to meet them. At this mid-point of the Six Year Plan, we have reached a historic moment pregnant with hopes and possibilities—a moment at which significant trends in the world are becoming more closely aligned with principles and objectives of the Cause of God. The urgency upon our community to press onward in fulfilment of its world-embracing mission is therefore tremendous.

Our primary response must be to teach—to teach ourselves and to teach others—at all levels of society, by all possible means, and without further delay.

(Ridvan 1989 message

written by the Universal House of Justice to the Baha'is of the world)

45. Over the last two years, almost one million souls entered the Cause. The increasing instances of entry by troops in different places contributed to that growth, drawing attention to Shoghi Effendi's vision which shapes our perception of glorious future possibilities in the teaching field. For he has asserted that the process of "entry by troops of peoples of divers nations and races into the Baha'i world ... will be the prelude to that long-awaited hour when a mass conversion on the part of these same nations and races, and as a direct result of a chain of events, momentous and possibly catastrophic in nature, and which cannot as yet be even dimly visualized, will suddenly revolutionize the fortunes Or the Faith, derange the equilibrium of the world, and reinforce a thousandfold the numerical strength as well as the material power and the spiritual authority of the Faith of Baha'u'llah". We have every encouragement to believe that large-scale enrolments will expand, involving village after village, town after town, from one country to another. However, it is not for us to wait passively for the ultimate fulfilment of Shoghi Effendi's vision We few, placing our whole trust in the providence of God and regarding as a divine privilege the challenges which face us, must proceed to victory with the plans in hand.

[17] An expansion of thought and action in certain aspects of our work would enhance our possibilities for success in meeting our aforementioned commitments. Since change, ever more rapid change, is a constant characteristic of life at this time, and since our growth, size and external relations demand much of us, our community must be ready to adapt. In a sense this means that the community must become more adept at accommodating a wide range of actions without losing concentration on the primary objectives of teaching, namely, expansion and consolidation. A unity in diversity of actions is called for, a condition in which different individuals will concentrate on different activities, appreciating the salutary effect of the aggregate on the growth and development of the Faith, because each person cannot do everything and all persons cannot do the same thing. This understanding is important to the maturity which, by the many demands being made upon it, the community is being

forced to attain.

The Order brought by Baha'u'llah is intended to guide the progress and resolve the problems of society. Our numbers are as yet too small to effect an adequate demonstration of the potentialities inherent in the administrative system we are building, and the efficacy of this system will not be fully appreciated without a vast expansion of our membership. With the prevailing situation in the world the necessity to effect such a demonstration becomes more compelling. It is all too obvious that even those who rail against the defects of the old order, and would even tear it down, are themselves bereft of any viable alternative to put in its place. Since the Administrative Order is designed to be a pattern for future society, the visibility of such a pattern will be a signal of hope to those who despair.

Thus far, we have achieved a marvellous diversity in the large numbers of ethnic groups represented in the Faith, and everything should be done to fortify it through larger enrolments from among groups already represented and the attraction of members from groups not yet reached. However, there is another category of diversity which must be built up and without which the Cause will not be able adequately to meet the challenges being thrust upon it. Its membership, regardless of ethnic variety, needs now to embrace increasing numbers of people of capacity, including persons of accomplishment and prominence in the various fields of human endeavour. Enrolling significant numbers of such persons is an indispensable aspect of teaching the masses, an aspect which cannot any longer be neglected and which must be consciously and deliberately incorporated into our teaching work, so as to broaden its base and accelerate the process of entry by troops. So important and timely is the need for action on this matter that we are impelled to call upon Continental Counsellors and National Spiritual Assemblies to devote serious attention to it in their consultations and plans.

The affairs of mankind have reached a stage at which increasing calls will be made upon our community to assist, through advice and practical measures, in solving critical social problems. It is a service that we will gladly render, but this means that our Local and National Spiritual Assemblies must adhere more scrupulously to principle. With increasing public attention being focused on the Cause of God, it becomes imperative for Baha'i institutions to improve their performance through a closer identification with the fundamental verities of the Faith, through greater conformity to the spirit and form of Baha'i administration and through a keener reliance on the beneficial effects of proper consultation, so that the communities they guide will reflect a pattern of life that will offer hope to the disillusioned members of society.

[18] That there are indications that the Lesser Peace cannot be too far distant, that the local and national institutions of the Administrative Order are growing steadily in experience and influence, that the plans for the construction of the remaining administrative edifices on the Arc are in an advanced stage—that these hopeful conditions make more discernible the shaping of the dynamic synchronization envisaged by Shoghi Effendi, no honest

observer can deny.

As a community clearly in the vanguard of the constructive forces at work on the planet, and as one which has access to proven knowledge, let us be about our Father's business. He will, from His glorious retreats on high, release liberal effusions of His grace upon our humble efforts, astonishing us with the incalculable victories of His conquering power. It is for the unceasing blessings of such a Father that we shall continue to supplicate on behalf of each and every one of you at the Sacred Threshold.

(Ridvan 1990 message

written by the Universal House of Justice to the Baha'is of the world)

46. Above all, it is essential for the friends to have the confidence that a new receptivity is dawning in the hearts of Europeans, and to have faith that the seeds they sow will germinate. They must know that the time is coming when the number of their fellow-countrymen who accept the Faith will suddenly increase, and they must be ready and eager to welcome these new believers.

(12 September 1991,

written on behalf of the Universal House of Justice
to a National Spiritual Assembly)

47. All these developments have made it evident that the accumulated potential for further progress of the Baha'i community is incalculable. The changed situation within and among nations and the many problems afflicting society amplify this potential. The impression produced by such change is of the near approach of the Lesser Peace. But there has been a simultaneous recrudescence of countervailing forces. With the fresh tide of political freedom resulting from the collapse of the strongholds of communism has come an explosion of nationalism. The concomitant rise of racism in many regions has become a matter of serious global concern. These are compounded by an upsurge in religious fundamentalism which is poisoning the wells of tolerance. Terrorism is rife. Widespread uncertainty about the condition of the economy indicates a deep disorder in the management of the material affairs of the planet, a condition which can only exacerbate the sense of frustration and futility affecting the political realm. The worsening state of the environment and of the health of huge populations is a source of alarm. And yet an element of this change is the amazing advances in communications technology making possible the rapid transmission of information and ideas from one part of the world to the other. It is against such "simultaneous processes of rise and fall, of integration and of disintegration, of order and chaos, with their continuous and reciprocal reactions on each other", that a myriad new opportunities for the next stage in the unfoldment of the beloved Master's Divine Plan present themselves. The burgeoning influence of Baha'u'llah's Revelation seemed, with the imminence of the Holy Year, to have assumed the character of an onrushing wind blowing through the archaic structures of the old order, felling mighty pillars [19] and clearing the ground for new conceptions of social organization. The call for unity, for a new world order, is audible from many directions. The change in world society is characterized by a phenomenal speed. A feature of this

change is a suddenness, or precipitateness, which appears to be the consequence of some mysterious, rampant force. The positive aspects of this change reveal an unaccustomed openness to global concepts, movement towards international and regional collaboration, an inclination of warring parties to opt for peaceful solutions, a search for spiritual values. Even the Community of the Most Great Name itself is experiencing the rigorous effects of this quickening wind as it ventilates the modes of thought of us all, renewing, clarifying and amplifying our perspectives as to the purpose of the Order of Baha'u'llah in the wake of humanity's suffering and turmoil.

The situation in the world, while presenting us with an acute challenge of the utmost urgency, calls to mind the encouraging global vision of Shoghi Effendi for the prospects of the Administrative Order during the second century of the Baha'i Era, whose midpoint we are rapidly approaching. In 1946, he wrote: "The second century is destined to witness a tremendous deployment and a notable consolidation of the forces working towards the world-wide development of that Order, as well as the first stirrings of that World Order, of which the present Administrative System is at once the precursor, the nucleus and pattern — an Order which, as it slowly crystallizes and radiates its benign influence over the entire planet, will proclaim at once the coming of age of the whole human race, as well as the maturity of the Faith itself, the progenitor of that Order.

(Ridvan 1992 message

written by the Universal House of Justice to the Baha'is of the world)

48. The centennial year was also a period in which the situation in the world at large became more confused and paradoxical: there were simultaneous signs of order and chaos, promise and frustration. Amid the convolutions of the current global state of affairs, but with such feelings of wonder and joy, courage and faith as the Holy Year has induced in our hearts, we, at this Ridvan, in the one hundred and fiftieth year of our Faith, are embarked upon a Three Year Plan. Its brevity is compelled by the swiftly changing tides of the times. But the Plan's primary purpose is indispensable to the future of the Cause and of humankind. It is the next stage in the unfoldment of the divine charter of teaching penned by the Centre of the Covenant. The Plan will be a measure of our determination to respond to the immense opportunities at this critical moment in the social evolution of the planet. Through resolute pursuit of its stated objectives and full realization of its goals, as suited to the circumstances of each national community, the way will be made clear for a fit projection of the role of the Faith in relation to the inevitable challenges facing all humanity towards the end of the fast-fleeting, fate-laden twentieth century.

A massive expansion of the Baha'i community must be achieved far beyond all past records. The task of spreading the Message to the generality of mankind in villages, towns and cities must be rapidly extended. The need for this is critical, for without it the laboriously erected agencies of the Administrative Order will not be provided the scope to be able to develop and adequately

demonstrate their inherent capacity to minister to the crying needs [20] of humanity in its hour of deepening despair. In this regard the mutuality of teaching and administration must be fully understood and widely emphasized, for each reinforces the other. The problems of society which affect our community and those problems which naturally arise from within the community itself, whether social, spiritual, economic or administrative, will be solved as our numbers and resources multiply, and as at all levels of the community the friends develop the ability, willingness, courage and determination to obey the laws, apply the principles and administer the affairs of the Faith in accordance with divine precepts.

The new Plan revolves around a triple theme: enhancing the vitality of the faith of individual believers, greatly developing the human resources of the Cause, and fostering the proper functioning of local and national Baha'i institutions. This is to lend focus to requisites of success as the Plan's manifold goals are pursued in these turbulent times....

Training of the friends and their striving, through serious individual study, to acquire knowledge of the Faith, to apply its principles and administer its affairs, are indispensable to developing the human resources necessary to the progress of the Cause. But knowledge alone is not adequate; it is vital that training be given in a manner that inspires love and devotion, fosters firmness in the Covenant, prompts the individual to active participation in the work of the Cause and to taking sound initiatives in the promotion of its interests. Special efforts to attract people of capacity to the Faith will also go far towards providing the human resources so greatly needed at this time. Moreover, these endeavours will stimulate and strengthen the ability of Spiritual Assemblies to meet their weighty responsibilities.

The proper functioning of these institutions depends largely on the efforts of their members to familiarize themselves with their duties and to adhere scrupulously to principle in their personal behaviour and in the conduct of their official responsibilities. Of relevant importance, too, are their resolve to remove all traces of estrangement and sectarian tendencies from their midst, their ability to win the affection and support of the friends under their care and to involve as many individuals as possible in the work of the Cause. By their constantly aiming at improving their performance, the communities they guide will reflect a pattern of life that will be a credit to the Faith and will, as a welcome consequence, rekindle hope among the increasingly disillusioned members of society.

(Ridvan 1993 message

written by the Universal House of Justice to the Baha'is of the world)

49. It is understandable that you feel concern about methods of teaching which apply pressure to people to declare their Faith in Baha'u'llah, or which register as believers those who apparently have no real knowledge of the Faith or its Message....

The teaching of the Cause has always called for wisdom, devotion, enthusiasm,

purity of intention and eloquence of speech. Like other human beings, Baha'is tend to go to extremes, and too few people bring the proper balance to the way they act. This is particularly true in the teaching of the Faith. At one extreme are those who are so on fire with love for the Faith and with awareness of the desperate need of the people for its healing Message, that they overstep the bounds of wisdom and discretion and stray into the area [21] of proselytizing. At the other extreme are those who are so gentle in their approach and so concerned never to arouse an adverse reaction that they fail to convey the enormous importance of the Cause or to convince their hearers; for if the messenger is not enthusiastic, how can he convey enthusiasm to others? The first extreme leads to misrepresentation of the Teachings and causes disillusionment; the second results in the stagnation of the community and its failure to fulfil its fundamental duty of conveying this life-giving Message to the world.

In this, as in all aspects of the work of the Cause, the solution lies in the friends' being patient and forbearing towards those whose shortcomings distress them, and in endeavouring, through the Assemblies' consultation, to draw closer to a proper balance while maintaining the momentum of the work and canalizing the enthusiasm of the believers.

In one of its messages, published on page 32 of "Wellspring of Guidance", the Universal House of Justice gave the following advice:

Those who declare themselves as Baha'is should become enchanted with the beauty of the teachings, and touched by the love of Baha'u'llah. The declarants need not know all the proofs, history, laws, and principles of the Faith, but in the process of declaring themselves they must, in addition to catching the spark of faith, become basically informed about the Central Figures of the Faith, as well as the existence of laws they must follow and an administration they must obey.

In the western world in recent decades, Baha'is have grown used to thinking that the process by which a person accepts the Faith takes a long time, and that it is unthinkable for someone to intelligently accept Baha'u'llah within minutes of hearing of Him. This may be the pattern to which they have become accustomed, but it is far from being a universal one. When people accepted the Faith quickly in Africa and other parts of the Third World, western Baha'is sometimes explained it away by saying that such people were less educated and had fewer ideas to work their way through. Now the same process is happening in the countries of the former Eastern Bloc, and highly educated people are accepting the Faith as soon as they hear of it, embracing it enthusiastically, and rapidly deepening their understanding of its Teachings by reading every Baha'i book they can lay their hands on. So it is clear that receptivity to spiritual truth is, as Baha'u'llah indicated, a matter of purity of heart, not of education or lack of it.

In the west of Europe, too, there are signs of greater receptivity towards the Faith among the people, and some are ready to join the community of the Most

Great Name if approached in the proper manner. In such cases when an individual hears the Message of Baha'u'llah and is moved to declare his faith, there should be no obstacle placed in his way. Great care must be taken that when the heart of the individual is touched by the power of Baha'u'llah's Message and the declarant has expressed his desire to embrace the Faith, the process of deepening be followed almost immediately. Deepening the knowledge of the new believer in the verities of the Faith is the most vital part of teaching; but deepening is not merely the imparting of knowledge—it requires also to imbue the soul of the person with the love of Baha'u'llah so that his faith may grow day by day and he becomes a steadfast believer.

[22] In the following statement, Shoghi Effendi advises the Baha'i teacher to advance the process of deepening for a person who is attracted to the Faith:

Let him [the Baha'i teacher] consider the degree of his hearer's receptivity, and decide for himself the suitability of either the direct or indirect method of teaching, whereby he can impress upon the seeker the vital importance of the Divine Message, and persuade him to throw in his lot with those who have already embraced it. Let him remember the example set by 'Abdu'l-Baha, and His constant admonition to shower such kindness upon the seeker, and exemplify to such a degree the spirit of the teachings he hopes to instil into him, that the recipient will be spontaneously impelled to identify himself with the Cause embodying such teachings. Let him refrain, at the outset, from insisting on such laws and observances as might impose too severe a strain on the seeker's newly awakened faith, and endeavour to nurse him, patiently, tactfully, and yet determinedly, into full maturity, and aid him to proclaim his unqualified acceptance of whatever has been ordained by Baha'u'llah. Let him, as soon as that stage has been attained, introduce him to the body of his fellow-believers, and seek, through constant fellowship and active participation in the local activities of his community, to enable him to contribute his share to the enrichment of its life, the furtherance of its tasks, the consolidations of its interests, and the coordination of its activities with those of its sister communities. Let him not be content until he has infused into his spiritual child so deep a longing as to impel him to arise independently, in his turn, and devote his energies to the quickening of other souls, and the upholding of the laws and principles laid down by his newly adopted Faith.

("The Advent of Divine Justice"

(Wilmette: Baha'i Publishing Trust, 1990 pp. 51-52)

49. From these words of the Guardian we can see that wisdom, encouragement, persuasion, and patience, are all called for, and that these must be attuned to the response shown by the hearer. We also see that the process of deepening continues long after the new believer has enrolled in the Baha'i community. (30 June 1993, written on behalf of the Universal House of Justice to an individual believer)

